

FINANCIAL STATEMENTS WITH INDEPENDENT AUDITORS' REPORT

YEARS ENDED DECEMBER 31, 2018 AND 2017

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INDEPENDENT AUDITORS' REPORT

To The Board of Directors
The Barth Syndrome Foundation, Inc.
New York, New York

We have audited the accompanying financial statements of The Barth Syndrome Foundation, Inc., which comprise the balance sheets as of December 31, 2018 and 2017, and the related statements of activities, cash flows, and functional expenses for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of The Barth Syndrome Foundation, Inc. as of December 31, 2018 and 2017, and the changes in net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Emphasis of Matters

As discussed in Note 2 to the financial statements, in 2018 the Organization adopted Accounting Standards Update (ASU) No. 2016-14, Not-for-Profit Entities. Our opinion is not modified with respect to these matters.

Saddle Brook, New Jersey

Dorfman alhams music, LLC

April 25, 2019

BALANCE SHEETS

<u>ASSETS</u>

	December 31,			
		2018		2017
Cash Investments Accounts receivable Prepaid expenses	\$	237,557 4,507,529 2,565 2,699	\$	204,805 3,752,322 2,381 11,947
Total assets	\$	4,750,350	\$	3,971,455
LIABILITIES AND NET ASSETS Liabilities: Accounts payable and accrued expenses	\$	18,932	\$	70,611
Deferred revenue				8,750
Grants payable		140,147	-	179,423
Total liabilities		159,079		258,784
Net assets: Without donor restrictions With donor restrictions		861,228 3,730,043		1,254,271 2,458,400
Total net assets	MANAGEROOF	4,591,271		3,712,671
Total liabilities and net assets	\$	4,750,350	\$	3,971,455

STATEMENTS OF ACTIVITIES

	Year ended December 31, 2018			Year ended December 31, 2017			
	Without donor	With donor		Without donor	With donor		
	restrictions	restrictions	Total	restrictions	restrictions	Total	
Operating activities:							
Support and revenue:							
Contributions	\$ 631,570	\$ 1,320,497	\$ 1,952,067	\$ 641,301	\$ 224,064	\$ 865,365	
Conference revenue	60,266	96,500	156,766		•	,	
Grant income	45,000		45,000				
Interest and dividends	86,013		86,013	57,611	-	57,611	
Total support and revenue	822,849	1,416,997	2,239,846	698,912	224,064	922,976	
Net assets released from restrictions	145,354	(145,354)		424,335	(424,335)	*******	
Total support and revenue	968,203	1,271,643	2,239,846	1,123,247	(200,271)	922,976	
Expenses:							
Program services:							
Communication and awareness	93,414		93,414	103,494		103,494	
BSF Conference	286,404		286,404	103,434		103,494	
Family services	73,145		73,145	110,244		440.044	
Advocacy and awareness	90,213		90,213			110,244	
Barth registry and repository	28,772			32,860		32,860	
Research grants			28,772	16,374		16,374	
Science and medicine	253,199		253,199	256,449		256,449	
Science and medicine	152,344		152,344	215,892		215,892	
Total program services	977,491		977,491	735,313		735,313	
Supporting services:							
General and administrative expenses	124,694		404.004	440.747			
Fundraising expenses			124,694	146,747		146,747	
r undraising expenses	53,125		53,125	48,772		48,772	
Total supporting services	177,819		177,819	195,519		195,519	
Total expenses	1,155,310		1,155,310	930,832	•	930,832	
Change in net assets from operations	(187,107)	1,271,643	1,084,536_	192,415	(200,271)	(7,856)	
Nonoperating activities:							
Investment return, net	(205,936)	•	(205,936)	142,970		142,970	
Total nonoperating activities	(205,936)		(205,936)	142,970		142,970	
Change in net assets	(393,043)	1,271,643	878,600	335,385	(200,271)	135,114	
Net assets, beginning of year	1,254,271_	2,458,400	3,712,671	918,886	2,658,671	3,577,557	
Net assets, end of year	\$ 861,228	\$ 3,730,043	\$ 4,591,271	\$ 1,254,271	\$ 2,458,400	\$ 3,712,671	

STATEMENTS OF CASH FLOWS

	Year ended December 31,			
	2018			2017
Cash flows from operating activities: Change in net assets	\$	878,600	\$	135,114
Adjustments to reconcile change in net assets to net cash provided (used) by operating activities:				
Contribution of stock		(1,026,298)		(81,704)
Realized and unrealized (gain) loss on investments		197,179		(155,059)
Changes in operating assets and liabilities: (Increase) decrease in:				
Accounts receivable		(184)		5,518
Prepaid expenses		9,248		1,064
Increase (decrease) in:				
Accounts payable and accrued expenses		(51,679)		49,707
Deferred revenue		(8,750)		8,750
Grants payable		(39,276)		(16,052)
Net cash used by operating activities		(41,160)	-	(52,662)
Cash flows from investing activities:				
Purchases of investments		(447,326)		(514,673)
Proceeds from sale of investments		521,238		219,180
Net cash provided (used) by investing activities	-	73,912		(295,493)
Net increase (decrease) in cash		32,752		(348,155)
Cash, beginning of year		204,805	-	552,960
Cash, end of year	\$	237,557	\$	204,805

STATEMENTS OF FUNCTIONAL EXPENSES

Years Ended December 31, 2018 and 2017

Program services Communication and Advocacy and Barth registry awareness **BSF** Conference Family services awareness and repository Research grants Science and medicine Total 2018 2017 2018 2017 2018 2017 2018 2017 2018 2017 2018 2017 2018 2017 2018 2017 Salaries \$ 62,505 \$ 76,479 \$ 99,393 \$ \$ 55,674 \$ 89,885 \$ 16,490 \$ 25,695 \$ \$ \$ \$ \$ 126,388 \$ 171,799 \$ 360,450 \$ 363,858 Payroll taxes and benefits 8,777 10,897 13,399 8,157 14,974 2,402 4,242 17,984 23,193 50,719 53,306 Total salaries and related expenses 71,282 87,376 112,792 63,831 104,859 18,892 29,937 144,372 194,992 411,169 417,164 Grant expense 219,199 187,287 219,199 187,287 Professional fees 9,500 23,881 24,500 13,500 57,881 13.500 Meals 43 66,882 57 57 18,698 163 53 1,287 85,690 1.550 Transportation 316 357 64,286 533 288 5.706 2,100 2,322 7,567 73,163 10,312 Audio visual 28,314 15,938 250 44.252 250 Office expense 3,726 7,380 3,515 3,296 401 3,520 225 4 161 2,691 1,225 16,752 9.392 Printing and publications 8.467 7,809 470 25 1,151 10,088 7,834 Dues and fees 125 2,079 2,045 2,871 3,100 4,950 5,270 Other meeting expenses 10,145 2,409 12,554 Telephone 123 529 5,428 4,565 60 18 35 121 5,275 5,604 Insurance Therapy development 2,189 668 34,000 69,162 36,189 69,830 Training and education 49 7,600 7,649 Total expenses 93,414 \$ 103,494 286,404 73,145 \$ 110,244 90,213 \$ 32,860 \$ 28,772 \$ 16,374 \$ 977,491 \$ 735,313

STATEMENTS OF FUNCTIONAL EXPENSES

Years Ended December 31, 2018 and 2017

	Supporting services					Total pro	Total program and	
		nt and general		raising	To	otal		ng services
	2018	2017	2018	2017	2018	2017	2018	2017
Salaries Payroll taxes and benefits	\$ 23,342 3,182	\$ 23,235 3,444	\$ 38,769 3,065	\$ 36,436 4,962	\$ 62,111 6,247	\$ 59,671 8,406	\$ 422,561 56,966	\$ 423,529 61,712
Total salaries and related expenses	26,524	26,679	41,834	41,398	68,358	68,077	479,527	485,241
Grant expense Professional fees	58,975	90.096			50.075	00.000	219,199	187,287
Meals	56,975	80,086 963	132	27	58,975 132	80,086 990	116,856 85,822	93,586 2,540
Transportation Audio visual	6,673	6,217	274	136 250	6,947	6,353 250	80,110 44,252	16,665 500
Office expense	21,591	21,014	5,241	2,228	26,832	23,242	43,584	32,634
Printing and publications Dues and fees	56 6.033	16	3,792	2,473	3,848	2,489	13,936	10,323
Other meeting expenses	6,023	6,848	1,746	1,900	7,769	8,748	12,719 12,554	14,018
Telephone	1,290	890	106	360	1,396	1,250	7,000	6,525
Insurance Therapy development Training and education	3,562	4,034			3,562	4,034	3,562 36,189	4,034 69,830 7,649
Total expenses	<u>\$ 124,694</u>	\$ 146,747	\$ 53,125	\$ 48,772	\$ 177,819	\$ 195,519	\$ 1,155,310	\$ 930,832

NOTES TO FINANCIAL STATEMENTS

December 31, 2018 and 2017

1. Nature of the Organization

The Barth Syndrome Foundation, Inc. (the Organization) is a not-for-profit organization incorporated under the laws of the State of Delaware on September 8, 2000 to be operated for the following purposes: a) to support and educate families with children suffering from Barth Syndrome; b) to fund and facilitate research addressing the causes, diagnosis, treatment, and cure of Barth Syndrome; and c) to raise physician awareness regarding Barth Syndrome.

2. Summary of significant accounting policies

New accounting pronouncement

During 2018, the Organization adopted Accounting Standards Update (ASU) 2016-14, *Not-for-Profit Entities* (*Topic 958*) – *Presentation of Financial Statements of Not-for-Profit Entities*. This guidance is intended to improve the net asset classification requirements and the information presented in the financial statements and notes about a not-for-profit entity's liquidity, financial performance, and cash flows. Main provisions of this guidance include: presentation of two classes of net assets versus the previously required three; recognition of capital gifts for construction as a net asset without donor restrictions when the associated long-lived asset is placed in service; and recognition of underwater endowment funds as a reduction in net assets with donor restrictions. The guidance also enhances disclosures for board designated amounts, composition of net assets without donor restrictions, liquidity, and expenses by both their natural and functional classification.

As a result of the adoption of ASU, net assets as of December 31, 2017 were reclassified as follows:

	ASU Classifications					
Net asset classifications	Without donor restrictions	With donor restrictions	Total net assets			
As previously presented: Unrestricted Temporarily restricted	\$ 1,254,271 ————————————————————————————————————	\$ 2,458,400	\$ 1,254,271 2,458,400			
Total net assets	\$ 1,254,271	\$ 2,458,400	\$ 3,712,671			

NOTES TO FINANCIAL STATEMENTS

December 31, 2018 and 2017

2. Summary of significant accounting policies (continued)

Basis of presentation

The financial statements of the Organization have been prepared in accordance with U.S. generally accepted accounting principles (U.S. GAAP), which require the Organization to report information regarding its financial position and activities according to the following net asset classifications:

<u>Net assets without donor restrictions</u> - Net assets that are not subject to donor-imposed restrictions and may be expended for any purpose in performing the primary objectives of the organization. These net assets may be used at the discretion of the Organization's management and the board of directors.

<u>Net assets with donor restrictions</u> - Net assets subject to stipulations imposed by donors, and grantors. Some donor restrictions are temporary in nature; those restrictions will be met by actions of the Organization or by the passage of time. Other donor restrictions are perpetual in nature, where by the donor has stipulated the funds be maintained in perpetuity.

Donor restricted contributions are reported as increases in net assets with donor restrictions. When a restriction expires, net assets are reclassified from net assets with donor restrictions to net assets without donor restrictions in the statement of activities.

Measure of operations

The statements of activities reports all changes in net assets, including changes in net assets from operating and nonoperating activities. Operating activities consist of those items attributable to the Organization's ongoing services and interest and dividends earned on investments. Nonoperating activities are limited to resources that generate return from investments and other activities considered to be of a more unusual or nonrecurring nature.

Estimates

The preparation of financial statements requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Cash

Cash consists of demand deposit accounts with maturities of three months or less. Money market funds, held as a portion of the Organization's investment portfolio, are classified as investments and are not considered to be cash equivalents for purposes of the statement of cash flows.

NOTES TO FINANCIAL STATEMENTS

December 31, 2018 and 2017

2. Summary of significant accounting policies (continued)

Investments

Investments in marketable securities with readily determinable fair values and all investments in debt securities are valued at their fair values in the statement of financial position.

Fair value measurement

U.S. GAAP establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets and liabilities (level 1 measurement) and the lowest priority to unobservable inputs (level 3 measurements).

The three levels of the fair value hierarchy are as follows:

Level 1 - Inputs that reflect unadjusted quoted prices in active markets for identical assets or liabilities that the Organization has the ability to access at the measurement date;

Level 2 - Inputs other than quoted prices that are observable for the assets or liability either directly or indirectly, including inputs that are not considered to be active:

Level 3 - Inputs that are unobservable.

Inputs are used in applying the various valuation techniques and broadly refer to the assumptions that market participants use to make valuation decisions, including assumptions about risk. Inputs may include price information, volatility statistics, specific and broad criteria data, liquidity statistics, and other factors. An investment's level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. However, the determination of what constitutes "observable" requires significant judgment by the Organization. The Organization considers observable data to be that market data which is readily available, regularly distributed or updated, reliable and verifiable, not proprietary, provided by multiple, independent sources that are actively involved in the relevant market. The categorization of an investment within the hierarchy is based upon the pricing transparency of the investment and does not necessarily correspond to the Organization's perceived risk of that investment.

Accounts receivable

Accounts receivable consist of amounts unpaid from events. All accounts receivable are expected to be collected within one year.

Allowance for doubtful accounts

The Organization uses the allowance method to account for uncollectible accounts receivable. The allowance is based on prior years' experience and management's analysis of possible bad debt. As of December 31, 2018 and 2017, the Organization determined that an allowance was not necessary.

NOTES TO FINANCIAL STATEMENTS

December 31, 2018 and 2017

2. Summary of significant accounting policies (continued)

Contributions

Contributions received are recorded as net assets without donor restrictions or net assets with donor restrictions, depending on the existence and/or nature of any donor-imposed restrictions. Contributions that are restricted by the donor are reported as an increase in net assets with donor restrictions, depending on the nature of restriction. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statements of activities as net assets released from restrictions.

Contributed property and equipment are recorded at fair value at the date of donation. Contributions with donor-imposed stipulations regarding how long the contributed assets must be used are recorded as net assets with donor restrictions; otherwise, the contributions are recorded as net assets without donor restrictions.

Functional allocation of expenses

The costs of providing various programs and support services have been summarized on a functional basis in the statement of activities and in the statement of functional expenses. Accordingly, natural expenses attributable to more than one functional expense category are allocated using a variety of cost allocation techniques such as time and effort and square footage.

Income taxes

The Organization is a tax-exempt organization as defined by Section 501(c)(3) of the Internal Revenue Code, though it is subject to tax on income unrelated to its exempt purpose, unless that income is otherwise excluded by the Code. The Organization has processes presently in place to ensure the maintenance of its tax-exempt status; to identify and report unrelated income; to determine its filing and tax obligations in jurisdictions for which it has nexus; and to identify and evaluate other matters that may be considered tax positions. The Organization has determined that there are no material uncertain tax positions that require recognition or disclosure in the financial statements.

Reclassifications

Certain amounts in the 2017 financial statements have been reclassified to conform to the 2018 presentation.

NOTES TO FINANCIAL STATEMENTS

December 31, 2018 and 2017

3. Concentration of credit risk

Financial instruments that potentially subject the Organization to concentrations of credit risk consist principally of cash, investments, and accounts receivable. The Organization maintains its cash in bank deposit accounts, the balance, of which, at times, may exceed federally insured limits. Investment securities are exposed to various risks. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the value of investments will occur in the near term and that such changes could materially affect the amount reported on the financial statements. Concentrations of credit risk with respect to the accounts receivable are limited due to the balance being historically low at any point in time. The Organization has not experienced, nor does it anticipate, any losses with respect to such accounts.

4. Availability and liquidity

The following represents the Organization's financial assets at December 31:

Financial assets at year end	2018	2017
Cash	\$ 237,557	\$ 204,805
Investments	4,507,529	3,752,322
Accounts receivable	2,565	2,381
Total financial assets	4,747,651	3,959,508
Less amounts not available to be used within one year:		
Net assets with donor restrictions Less net assets with purpose restrictions to be met	3,683,118	2,458,400
in less than a year	(200,000)	(85,779)
Financial assets available to meet cash needs for	3,483,118	2,372,621
general expenditures within one year	\$ 1,264,533	\$ 1,586,887

The Organization's goal is generally to maintain financial assets to meet 90 days of operating expenses, net of in-kind (approximately \$300,000). As part of its liquidity plan, excess cash is invested in short-term investments, including money market accounts.

NOTES TO FINANCIAL STATEMENTS

December 31, 2018 and 2017

5. <u>Investments</u>

Investment securities are stated at fair value and summarized as follows at December 31:

	2018	2017
Cash and money market Equities	\$ 925,705 943,142	. ,
Fixed income	2,638,682	2,080,612
	\$ 4,507,529	\$ 3,752,322

The following schedule summarizes the investment return and its classification in the statement of activities for the years ended December 31:

	2018	2017	
Investments: Interest and dividends Realized and unrealized gain (loss)	\$ 86,013 (205,936)	\$ 57,611 142,970	
	\$ (119,923)	\$ 200,581	

6. Fair value measurement

The classification of the Organization's investment securities at fair value are as follows at December 31, 2018:

	Level 1	Level 2	Level 3	Total
Money market funds Equities Fixed income	\$ 925,705 943,142 2,638,682	\$	\$	\$ 925,705 943,142 2,638,682
	\$ 4,507,529	\$	\$	\$ 4,507,529

The classification of the Organization's investment securities at fair value are as follows at December 31, 2017:

	Level 1	Level 2	Level 3	Total
Money market funds Equities Fixed income	\$ 736,664 935,046 2,080,612	\$	\$	\$ 736,664 935,046
	\$ 3,752,322	\$	\$	\$ 3,752,322

NOTES TO FINANCIAL STATEMENTS

December 31, 2018 and 2017

7. Commitments

Grants payable as of December 31, 2018 and 2017, consists of amounts awarded, but not paid, of \$140,147 and \$179,423, respectively. All are due to be paid within the next 12 to 24 months.

The foundation is committed to research grants awarded subsequent to year-end, up to the amount of \$400,000, of which \$80,000 is committed to be paid by affiliates.

8. Net assets

Net assets were as follows for the years ended December 31, 2018 and 2017:

	2018			2017			
	Without donor restrictions	With donor restrictions	Total	Without donor restrictions	With donor restrictions	Total	
Undesignated	\$ 861,228	\$	\$ 861,228	\$1,254,271	\$	\$1,254,271	
Specific purpose: Drug Development		36,575	36,575				
Communications Platform		10,350	10,350				
Paul & Woody Varner Science and Medical Fund		125,418	125,418		148,469	148,469	
Will McCurdy Fund for the Advancement of Therapies for Barth Syndrome		3,557,700	_3,557,700		2,309,931	2,309,931	
Total net assets	\$ 861,228	\$3,730,043	\$4,591,271	\$1,254,271	\$2,458,400	\$3,712,671	

Releases from net assets with donor restrictions are as follows at December 31:

	2018		No. of Contract of	2017	
Satisfaction of purpose restrictions:					
Drug Development	\$	49,925	\$		
Communications Platform		9,650			
Paula & Woody Varner Science and Medical Fund		40,000		21,324	
Science and Medical Fund		11,779		209,173	
Will McCurdy Fund for the Advancement of Therapies for Barth Syndrome		34,000		193,838	
	\$	145,354	\$	424,335	

NOTES TO FINANCIAL STATEMENTS

December 31, 2018 and 2017

9. Major sources of support

For the year ended December 31, 2018, one donor accounted for approximately 45% of total support and revenues. For the year ended December 31, 2017, two donors accounted for approximately 31% of total support and revenues.

10. <u>Subsequent events</u>

The Organization has evaluated subsequent events through April 25, 2019 which is the date the financial statements were available to be issued. The Organization is not aware of any material subsequent events.